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Flagship Solutions Group eNewsletter

Flagship Moves Into New Corporate Headquarters

Flagship Solutions Group has moved! Thanks to our increased sales success and dynamic company growth, we have relocated our corporate headquarters to a larger facility. Our new address is:

Flagship Solutions Group, Inc
3998 FAU Blvd, Suite 308
Boca Raton, Florida 33431

"I am thrilled with the growth our company has experienced, and with this new space to call home, we can provide our industry partners and our valued customers with an even higher level of services," said Flagship CEO Mark Wyllie.

Come join us at our Grand Opening Celebration on March 9, where we will unveil our new IBM Integration Center. See all the details below.

Upcoming Events:

US Top Security Advisor to be Keynote Speaker at Cybersecurity Forum

This one day forum for CEOs, CFOs, Risk Managers, and General Counsel will explore business issues surrounding Cybersecurity that every senior executive must prepare for and understand. The keynote speaker is the Honorable Howard Schmidt, Special Assistant to the President and Cybersecurity Coordinator.



Date: February 4, 2011
Time: 8:30 AM - 3:30 PM
Cost: \$95.00

For more information and to register, [click here.](#)

See Miami Heat vs. Indiana Pacers With Us!

The Miami Heat Games are all but sold out, but Flagship Solutions Group has seats for the February 8th game, and you're invited to join us! Come watch the Big Three – LeBron James, Dwayne Wade, and Chris Bosh take on the Indiana Pacers at American



Airlines Arena in Miami.

Date: February 8th

Time: 7:30 PM

Place: American Airlines Arena, 601 Biscayne Blvd, Miami

Tickets are limited. Enter your name into our drawing where the lucky attendees will be selected. [Click here](#) to RSVP.

Flagship Solutions Group Grand Opening

Come help celebrate the Grand Opening of Flagship's new Corporate Headquarters on March 9, 2011. Join us as we unveil our new IBM Integration Center. Drinks and h'orderves will be served. [Click here](#) to register.



Date: March 9, 2011

Time: 5:00 - 8:00 PM

Place: 3998 FAU Blvd, Suite 308, Boca Raton

Thirsty Thursday Networking Night

We all know that IT is thirsty work, so you're invited to an exclusive event for IT professionals being held on April 7, 2011 at the Blue Martini in the Boca Raton Town Center Mall.



Are you an IT manager? A system administrator? Your company's "go-to" guy for IT problems? Then this is the event for you!

Flagship Solutions Group is sponsoring Thirsty Thursday, which is an opportunity for you to connect with other IT Professionals. It'll be a fun, laid-back experience for those that attend – and a great way to talk shop and make new contacts. Join us the first Thursday of every month.

Free drinks and h'orderves will be served. We encourage you to attend on April 7th. Bring your co-workers and your business card (required for entrance). Register [here](#).



IBM Computer Takes On "Jeopardy" Champs

IBM's Watson computer, which IBM calls a profound advance in artificial intelligence, competed against two of *Jeopardy's* most successful champions, Ken Jennings and Brad Rutter, in its recent television debut. Watson held its own in a short practice round, and will appear on *Jeopardy* as part of a million-dollar tournament that will be televised in February. Check your television schedule for exact dates and times.



Six Most Serious Security Threats for 2011

Get prepared for more exploits by cyber-criminals, spammers, and a new wave of amateur hackers in 2011. Here are the most serious security threats you should be aware of for the upcoming year.

1. Upgrade Your Patches Now!

Just like last year (and the year before), the biggest threat in 2011 will not come from the bad guys, but will continue to be poor patch management, according to Randy Abrams, director of Technical Education at Eset LLC in San Diego, CA.

“People are not upgrading their programs with the latest patches,” says Abrams. “Even amateurs today can download a cyber-attack software kit that exploits multiple known vulnerabilities, most of which have been patched, but can work against millions of computers whose software has not been upgraded.”

2. Malware Varieties to Exceed 50 Million

Computer viruses, worms, Trojan horses, spyware, rootkits and all types of malware will flourish, but botnets will likely be the biggest problem, since they perform coordinated attacks. “We expect the number of unique known malicious software samples to be in excess of 50 million by the end of 2011, said Abrams.

3. Social Media Fleecing the Naïve

Social networks will continue to exploit the unwary, according to Abrams. Email will continue to spread malicious URLs, as will Twitter and Facebook posts. “It’s all about tricking the victim into clicking on something that is going to be bad,” said Abrams. “Bad” usually means turning the user’s computer into a “zombie” that then does the bad guy’s bidding.

4. Mobile Android Targeted by Cyber-criminals

Smart phones mark a new frontier for cyber-criminals. “Mobile handsets are becoming ubiquitous, and they are being used for e-commerce as well – the perfect combination for a cyber-criminal” said Abrams. “And unlike the iPhone, Android OS phones can download software from anywhere, making them vulnerable to Trojan horses that can access your GPS, the Internet, your contact list, and can dial your phone and send messages.”

5. The Worm Attaching Iran Will Strike Again

The Stuxnet worm that attacked Iran’s centrifuges did so by using stolen digital certificates, which allowed the downloaded software to run on its Windows-based host. “In 2011, we are going to see an expansion of the use of stolen certificates in

order to make malicious software run on Windows-based industrial systems," said Abrams.

6. Firesheep Sidejacks Proliferate

In 2011, amateur hackers will increasingly use sidejacking – the stealing of active cookies to allow malicious users to hijack a user's session. "It used to take some skill to perform a hijack" said Abrams. But now you can just download the Firesheep plug-in for Firefox to hfijack Facebook, Twitter and other user sessions over WiFi by reading the log-in information in their cookies.

To find out how Flagship can improve your network's security and increase your protection from cyber-threats, contact us at **(561) 208-FYI 1 (3941)** or visit us at www.flagshipsg.com.



BMC Software: Survey Shows Mainframe Remains a Critical Component of Hybrid Data Centers

In today's challenging business environment, the mainframe continues to be the trusted platform for critical business transaction processing, according to BMC Software's (NASDAQ: BMC) Fifth Annual Worldwide Survey of Mainframe Users.

The survey found that 84 percent of respondents expected to see growing or steady MIPS usage on the platform – a figure that has remained consistent over the past several years. In addition, almost 60 percent of respondents indicated that the mainframe will attract new workloads over the next year.

This year's survey found that an overwhelming number of respondents were concerned about reducing IT costs in the next year – with 65 percent of participants stating that reducing costs was one of their top four priorities. Also included in the top four priorities from the survey are disaster recovery (34 percent), application modernization (30 percent) – both of which were stated as top priorities last year – and business/IT alignment (29 percent).

IT Cost Optimization

With IT organizations facing increased pressures of reducing IT costs, it's little surprise that the survey indicates increased interest in ways of supporting mainframe growth requirements while also enabling cost reduction and optimization. More than 50 percent of large IT shops indicated they would expand their use of specialty engines in the next 24 months, with zIIP engines leading as the most popular specialty engine of choice.

Support of Hybrid Data Center

Following the successful launch earlier this year of IBM zEnterprise, this year's survey found a strong interest in hybrid management tools across z/OS, z/Linux and other operating systems. Monitoring and event automation was cited as an important cross-platform tool by 74 percent of respondents, with similarly high responses for

system/task automation (73 percent), workload/batch management (69 percent) and performance tuning (66 percent).

Innovating While Reducing Costs

As previous surveys found, respondents see availability, security, a centralized data management system, and transaction speed as the primary reasons for continued MIPS growth on the mainframe.

Mainframe Survey Background

More than 1,700 global mainframe users participated in the BMC survey, now in its fifth consecutive year. Almost half of companies surveyed have revenues in excess of \$1 billion. The survey pool was comprehensive and definitive and included pre-qualified respondents from across the mainframe industry. Participants provided insight into questions focused on the current and future state of the mainframe. Responses were then analyzed using standard statistical practices.

To learn more about IBM mainframe solutions, contact Flagship at **(561) 208-FYI 1 (3941)** or visit us at www.flagshipsg.com.



Citrix Makes XenDesktop Trade-Up Program Permanent, Adds CCU Option

Citrix has announced that it is making the Trade-up to XenDesktop program a permanent way to upgrade your XenApp licenses to XenDesktop.

You can now trade your XenApp licenses for concurrent XenDesktop licenses at a one-for-one ratio instead of two-for-one. Since XenDesktop comes with XenApp, you're essentially getting XenDesktop for the cost of the change fee.

Other changes include:

- Trade-up Plus – If you trade up all of your existing licenses, you'll get a 10% discount on new licenses (either CCU or User/Device).
- Trade-up Max – If you trade up your existing licenses and buy licenses for ALL your users, you'll get a 35% discount on the new licenses instead of just 10%.
- Trade-up Restart – If your SA has expired, typically you'd have to pay a \$50 reinstatement fee before trading up your licenses. Trade-up Restart essentially waives that fee while still reinstating your SA.
- XenDesktop CCU licenses have been added to the standard pricing list. This breaks down to \$700/CCU for XenDesktop Platinum, \$500/CCU for XenDesktop Enterprise, and \$195/CCU for XenDesktop VDI (the version without XenApp).
- XenDesktop User/Device licenses cost \$350/UD for Platinum, \$225/UD for Enterprise, and \$95/UD for VDI.

To find out more about the Citrix Trade-Up Program, contact us at **(561) 208-FYI 1 (3941)** or visit www.flagshipsg.com.

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Our Partners

